

# Building a brighter future for California families



#### Noa Oldak-Moradian

Sr. Manager, Community Engagement She/Her/Hers



## The Brightline Story





#### Founded in Palo Alto,

**California** by health care entrepreneurs Naomi Allen and Giovanni Colella, MD



#### **Our Mission**

Designed to **address the pediatric behavioral health** crisis and challenges across access, affordability, quality, and stigma



- CA Children and Youth Behavioral Health Initiative (CYBHI)
- Funded by California Department of Health Care Services (DHCS)
- Selected from over 450 vendors
- Behavioral Health Services Virtual Platform:
  - Brightline/BrightLife Kids (0 to 12 years of age)
  - Kooth/Soluna (13 to 25 years of age)



## No cost attached. No insurance required. No referrals needed.

#### We provide behavioral coaching for the following:

- $\oslash$
- Developmental milestones
- $\oslash$
- Social and emotional well-being



- Emotional regulation
- Sleep issues and patterns

🔰 Sadness



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School, work, or relationship stress

**Disruptive behaviors** 

Managing big emotions in healthy ways (e.g., loneliness, social isolation, grief, anger, etc.)

#### and much more!



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## We have bilingual (English/Spanish) coaches

Live	translation services availe	able in:
Chinese	Vietnamese	Tagalog
Korean	Armenian	Russian
Farsi	Japanese	Arabic
Cambodian	Hindi	Hmong
Thai	Punjabi	Mien
Ukrainian		Laotian



How BrightLife Kids fits in the care delivery model

**Therapists, physicians** Diagnosis & Clinical Intervention

Includes managing higher acuity presenting concerns, symptoms, and risk (e.g. suicidal ideation)



**Prevention & Early Intervention** 

Includes building skills to manage:



## How BrightLife Kids helps across ages & stages

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Parent Management Training (PMT) Milestones, sleep, eating, temperament, separation anxiety, etc.

#### Parent Management Training (PMT) (including ASD, IDD) Tantrums, social emotional learning, sleep, structure, etc.

#### Dyadic Coaching (Child + Parent)

Stress, focus, organizational skills, sadness, worries, friends, screen time, etc.

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#### **Digital Tools**

BrightLife Kids also has a library of on-demand digital content. Coaches may suggest engaging with resources between sessions to support learning and behavior change.



## Our qualified coaches have

- Master's degree in a health-related field or Bachelor's degree+
- Coaching Certification(s) from NBHWC (National Board for Health and Wellness Coaching)
   or ICF (International Coaching Federation)
- 5+ years of direct experience working with children, youth, families
- 80 hours of skills and tools development upon hiring
- Diverse backgrounds as well as training and experience with LGBTQ+, BIPOC, and other important identities



## What do families get with BrightLife Kids?



#### Digital Tools

- Library of on-demand digital content
- Read about managing tantrums, making friends, building self-esteem, and how to get your kids to talk about their feelings



#### **Coaching and Chat**

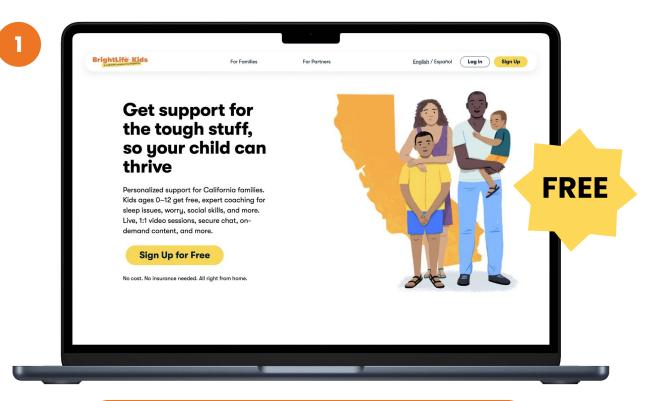
- Live 1:1 coaching sessions from coaches with diverse backgrounds
- Send/receive chats with dedicated coach for everyday challenges between sessions



#### **Care Coordination**

- Coach specialists help identify complex needs
- Help finding the right level of care, guidance navigating community resources, and referrals to those resources if needed



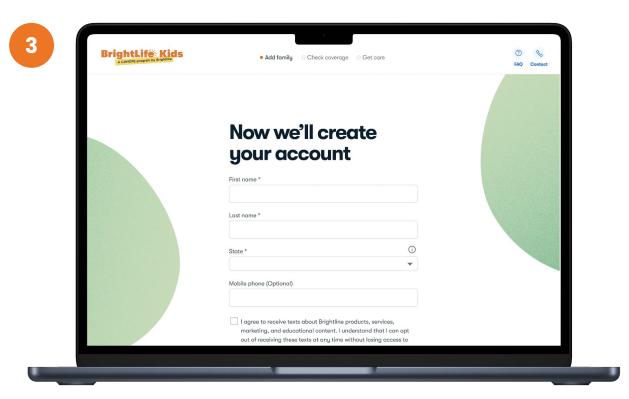


Sign up at brightlife.kids/ca



BrightLife Kids	Add family Check coverage Get care	<ul> <li>③</li> <li>%</li> <li>FAQ</li> <li>Cento</li> </ul>
	Let's get started If you're under 18, please ask your parent or caregiver to create an account.	The Mackechnie family
	Email *	"Brightline was there for our family at exactly the right time.
	See requirements           I agree to Brightline's Terms of Service, Privacy Policy, and           Notice of Privacy Practices	Having a coach on board during such a stressful time was a lifesaver."
	Sign up Log in	– Dawn Mackechnie, mom of 2

Add an email and password



Create your account

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A CalHOPE program by



A CathOPE program by Browtine		FAQ C
	Hi Pat, tell us about your child	
	Brightline provides care for children ages 2 to 17. Your information will always be kept confidential.	Kendra Read, PhD Brightline VP of Therapy
	Child 1	Care for the whole family
	First name or nickname *	"Our team provides individualized resources and age-specific guidance for ea
	Age *	child over time."
	Select age 👻	– Kendra Read, PhD, mom of
	+ Add another child	

### Add your child/kids

## BrightLife Kids Sign-up Video (EN)





## Conversation Starters 💬



"As parents, sometimes we raise our voices and lose our patience, but what if I told you there's an alternative that works just as effectively without the frustration? BLK is here to help."

"Our kids don't come with a manual, BLK is here to help."

"Parenting is hard. We want to normalize reaching out for help at any point in your parenting journey."

"BrightLife Kids can be part of "the village" it takes to raise a child."

"There's no playbook for parenting. BrightLife Kids can help support you in the goals you have for yourself and your family."

"Every child is unique, and as they grow, new challenges can emerge. Coaching offers personalized support to parents as they navigate the journey of parenthood." Just like a sports coach guiding players by teaching them the necessary tools and skills to improve their game, BLK coaches provide similar support for parenting. They are there to assist and meet you wherever you are in your parenting journey."

"It's 1:1 support for all things childhood and parenthood."

"Coaching looks to empower you and your child in discovering unique ways in supporting their growth and development."

## Member Testimonial

"Dad, I had an anxious moment this morning and I remembered what Coach Jordan told me and I said it to myself 3 times and the day was great."

Talula, 8 year old, BrightLife Kids. Talula shares a strong bond with her coach Jordan.

"We are no longer facing the mountain of trying to figure out how to find help for my child. I am in great debt to Brightline and my child is doing wonderfully."

Jared



# BrightLife Kids has attained meaningful reach since our January 2024 launch



BrightLife Kids registrations in 98% of California counties

#### Statewide community engagement

- Community engagement leads located throughout the state
- 400+ deep partnerships with schools/CBOs/providers
- 1K meetings and events conducted with community partners

#### Wide net of enrollment

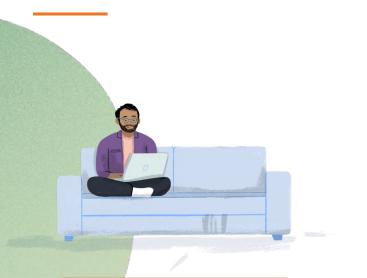
- 40K children registered in 98% of California counties, with registration rates increasing month over month
- 3K+ sessions conducted with behavioral health experts

#### **Demonstrated expansion of access**

- 50%+ of registrations are from under-resourced communities\*
- 80% of children in coaching programs are from BIPOC families
- Disproportionate representation of rural communities (7% BLK vs 5% in CA)

\*Defined by Healthy Places index as those with limited access to healthcare, education, job opportunities, etc.

### How We Can Partner



#### **Community Lead Presence**

Attend events and lead trainings for both staff and community members



#### **Promotional Materials**

Digital Plug & Play Toolkit & Posters/Flyers





#### **Digital Engagement**

Monthly topical webinars and helpful resources for both parents and partners

## How to spread the word about BrightLife Kids

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Leverage our **Digital Toolkit** to get the word out

- Share BrightLife Kids in your school/organization's **newsletter**
- List BrightLife Kids on your website
- Include our one-pager in your resource packet

Invite the community engagement team to table/participate in your in-person events (ie. Back to School, Coalition Meetings, Health/Wellness Fairs)

- Invite community engagement leads to present at your existing staff/organization meetings
- Have a **1:1 follow-up meeting** with our community engagement team



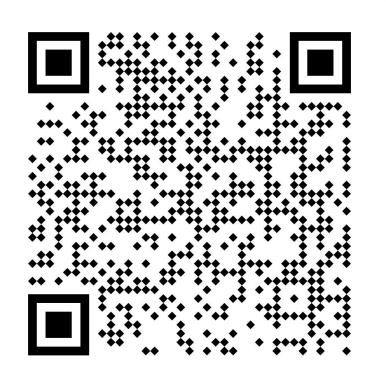
## brightlife.kids/referrals

#### BrightLife Kids

## **Refer a child**

In partnership with the state of California, BrightLife Kids is a free virtual behavioral health program designed to empower CA parents to support and strengthen their kids' emotional well-being.





## Get a Sneak Peek today!





- 🖵 brightlife.kids/ca
- (888) 275-5357
- 🖂 ce@hellobrightline.com