CalMHSA
EMR Project Launch
Agenda

• Who we are
• Our project vision
• Project timeline
• Feedback
CalMHSA strategic initiatives
Future of CalMHSA

• Develop multi county collaborative efforts that support counties the back-end business solutions

• By facilitating counties working together we can:
  • Reduce Costs
  • Decrease the administrate burden
  • Collaborative and negotiate effectively with our State partners as we implement required information notices and regulatory changes
Project Vision

• Develop a multi-county EMR project that will:
  • Meet all regulatory reequipment specific to the state of California (obviously)
  • Leverage state and national experts that facilitate the intuitive collection of outcomes data
  • Establish consistent workflows, configuration, and functionality that will support
    • Centralized application administration
    • Standardized training and end-user support
    • Shared technical services
  • Baseline against which new updates for State and Federal mandates can be defined/applied
Project Vision

• We understand and expect this project is not the right fit for all counties, but
• We hope to create a learning community across the state
Problems we are trying to solve:

• Staffing Challenges
  • CalMHSA resources will become primary resource to manage state regulatory changes and define solutions within the EHR and work with vendor(s) to implement
  • CalMHSA staffing will provide technical resources which may not be regionally available

• Data Collection and Outcomes Challenges
  • Current approach results in 58 different interpretations and approaches
  • Consistent approach will allow for economies of scale for training efforts leading to increased compliance

• Under-Representation with Vendors and State
  • Smaller counties are more commonly underserved by their vendors
  • It is difficult for Smaller Counties to consistently participate/engage with State and influence regulations
My experience in countyland

25% You are aware of as you start the year

75% You have no idea this will happen...
Value add of CalMHSA’s EMR Project?

- Project focused on developing a RFP with detailed scenario-based requirements specific to California County BH organizations
- Organize/Execute vendor selection process
- Once selected, work with a vendor to translate the California requirements and confirm their function in the proposed solution
- Will partner with county and vendor resources to implement a robust cross county data platform that support data driven decision making
- Apply economies of scale for implementation, training, application management, and technical support
CalMHSA’s EMR Project – Analysts
Mr. Brusa is.....
John Fitzgerald
CalMHSA Healthcare IT Consultant
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Mr. Fitzgerald specializes in Behavioral Health EMR/EHR engagements, having worked for 20+ years for several EMR/EHR vendors serving the unique needs of California County BH organizations. He has participated in 25+ County Behavioral Health EHR procurement processes, was primary business analyst and architect for development efforts associated with MH and SUD/AOD Cost Reporting, and had managerial responsibility for 30+ EHR implementations in California (both County as well as Contract agencies). As a Consultant, Mr. Fitzgerald has expanded his knowledgebase by working with several technology “start-ups” designing specialized applications for the MH/SUD and Public Health specialties, as well as managing EHR implementations for Value-Based Care organizations outside of California.

Mr. Fitzgerald has established a partnership with CalMHSA to identify, evaluate, and implement common strategies and solutions focused on addressing mutual challenges and delivering measurable value to its constituent Counties.
CalMHSA’s EMR Project - Partners

• California Healthcare Foundation – Funding Initial Phases of EMR Project and Supporting Project Activities
• CBHDA – Providing Subject Matter Expertise
• EQRO – Providing Data and Input on Requirements
CalMHSA’s EMR Project - Phases

**Phase 1: Evaluation**
- Evaluate analogous JPAs
- Confirmation of interest by County BHOs
- Outline of Requirements anticipated to be addressed via EHR

**Phase 2: RFP Creation**
- Formalize Commitment w County BHOs
- Define scenario-based CA Requirements
- Release RFP

**Phase 3: Vendor Selection**
- Vendor Response Evaluations
- Coordinate Vendor Demonstrations
- Vendor Selection and Contracting

**Phase 4: Implementation**
- Project Management
- Subject Mater Expertise
- Application/Technical Configuration

**Phase 5: On-Going Support**
- Project analysis
- Project report
County Participation EMR Project Phases

- Establish Initial Interest - County BH Leadership to complete survey distributed April 13th
  ([https://www.surveymonkey.com/r/N5778BB](https://www.surveymonkey.com/r/N5778BB))

- Provide Feedback
  - Analogous Joint Power Authorities
  - Resources/Sources of Requirements
  - Requirements Outline
County Participation EMR Project Phases

Phase 2
RFP Creation
County Participation EMR Project Phases

Phase 3
Vendor Selection
County Participation EMR Project Phases

Phase 4
Implementation
County Participation EMR Project Phases

Phase 5
On-Going Support
Listening

• We want to learn from counites both about their challenges and what you consider to be essential best practices.